

COMPETITIVE MATRIX

Features	ArcMail Defender	Software	Hosted
BENEFITS			
Easy to get started	X		X
Requires little management	X		X
Network Configuration	X		
No software to install or integrate	X		
Includes disk storage	X		X
Database network, user and storage management handled by one source	X		X
Web browser doesn't require mail server of client to retrieve mail	X		

Features	ArcMail Defender	Software	Hosted
NEGATIVES			
Data sits outside firewall			X
Added costs for additional mailbox account or data retrieval			X
Per-user charges (higher costs overtime)			X
Requires integration with database, network and storageIncludes disk storage		X	
Can significantly increase load on mail server		X	X
High total cost of ownership with management and monthly fees		X	X
Requires integration with mail client		X	X
Increases network traffic sending all internal emails outside firewall			X